AFL Masters Strategy 2023-7



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AFL Masters has been played since 1980 and grown to 11,000 registered participants and volunteers in 2022. A National Carnival has been the flagship product for decades and the competition has expanded to include Women in the last 10 years (starting with a Vic Metro competition and then at the 2016 Carnival).

1 in 2 AFL players registered today aged 35+ are playing AFL Masters (i.e. we are successful in attracting 50% of our 'obtainable market').
However, this capture rate reduces to less than 1 in 10 when including AFL players who were once registered, but today are not registered (i.e. we have at least 90% of our 'addressable market' that we can look to attract).

Our participants and volunteers have many options other than AFL Masters for how they choose to spend their discretionary time. These alternative choices include other sports, lower AFL divisions, family time and entertainment.

The purpose of this document is to outline the vision for AFL Masters and the strategic priorities we put in place to achieve that vision.



Our Purpose

We exist to provide all people 35 years and over with the opportunity to enjoy the game of Aussie Rules Football in a safe, supportive, inclusive, family and fun environment.

Our Values

Fun "Footy for Fun"

Fitness

Continued participation with physical benefits, social connection and mental wellbeing.

For everyone

We embrace diversity, equity and inclusion of all people irrespective of race, religion, gender, age, skill level and experience.





Create the strongest Masters sport in Australia, capable of doubling our teams and our volunteer support



Our Strategy

To achieve our vision we have identified 4 strategic priorities:

Game promotion and awareness Recruit and retain players, umpires, coaches AND volunteers Obtain funding, facilities, resources and partnering with the AFL and its bodies Women's growth and long term viability

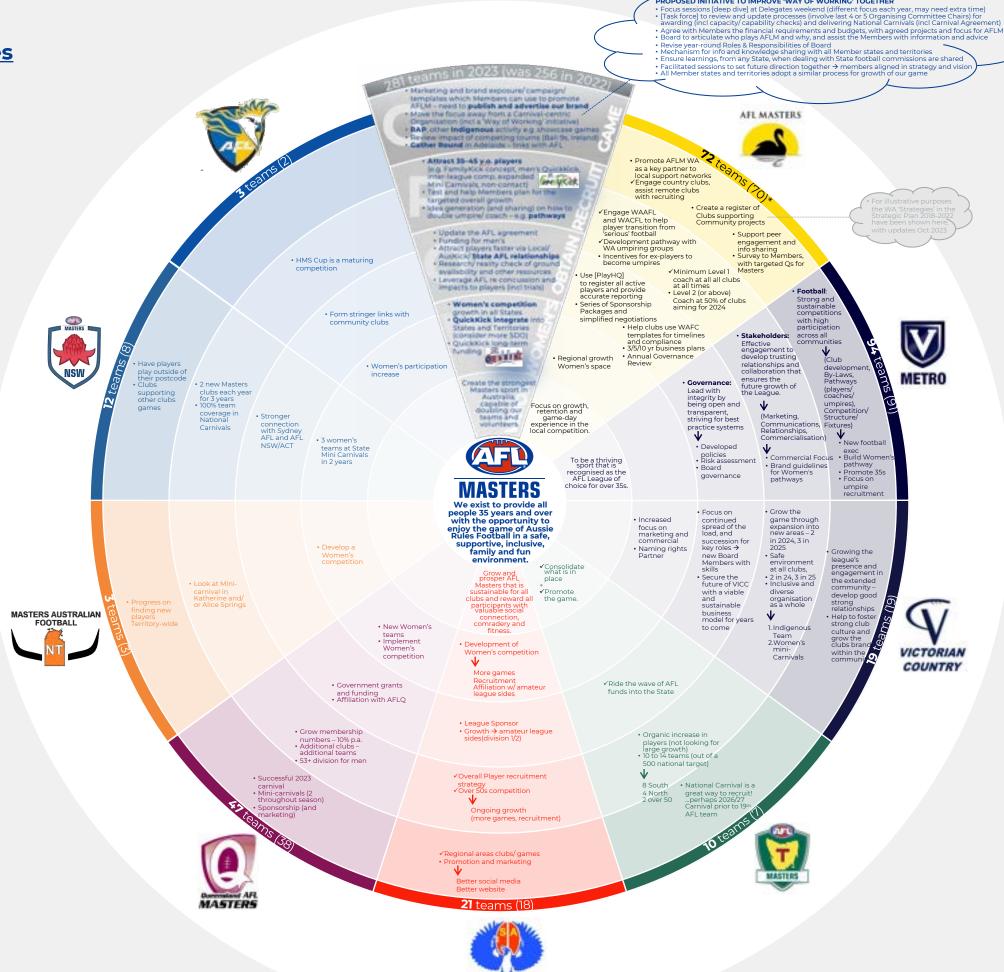


Key Actions and Initiatives

(updated October 2023)

Each State and Territory member has initiatives that support our 4 strategic priorities (G-R-O-W).

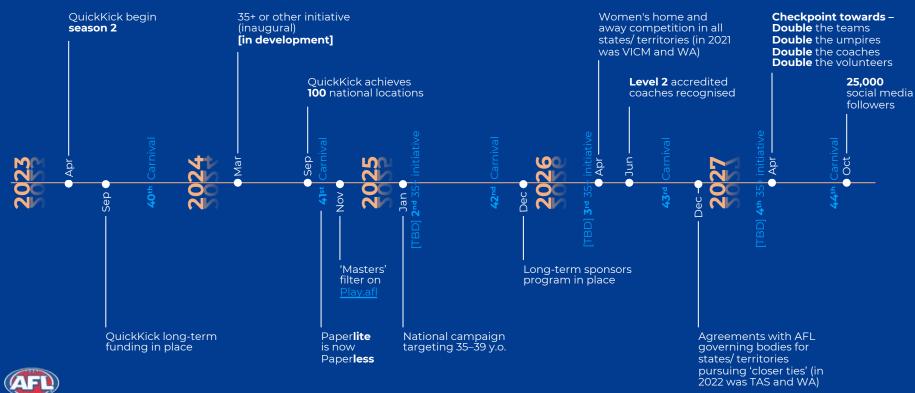
Some initiatives (and projects) are shared across all the member bodies and may be led by the National body.



PROPOSED INITIATIVE TO IMPROVE 'WAY OF WORKING' TOGETHER



Plan – key milestones and events



MASTERS

AFL Masters Appendices



Appendix 1: AFL Game Development Vision





<u>Appendix 2:</u> <u>Where did our Purpose come from?</u>



2001 mission statement

"Masters Australian Football will provide the opportunity for members and supporters to enjoy the game of Australian Rules Football in a safe, supportive and fun environment."

2004 proposed vision (not formally adopted)

"To be universally recognised as one of the leading masters sports organisations in Australia for expertise in developing and providing quality opportunities for masters participating in Masters Australian Football."



<u>Appendix 3:</u> <u>Strategic Planning Cycle</u>

We follow a process to develop, deliver and adjust our strategy.



